intech (business) AI

AI-Ready Sales with Dynamics 365 in 30 Days

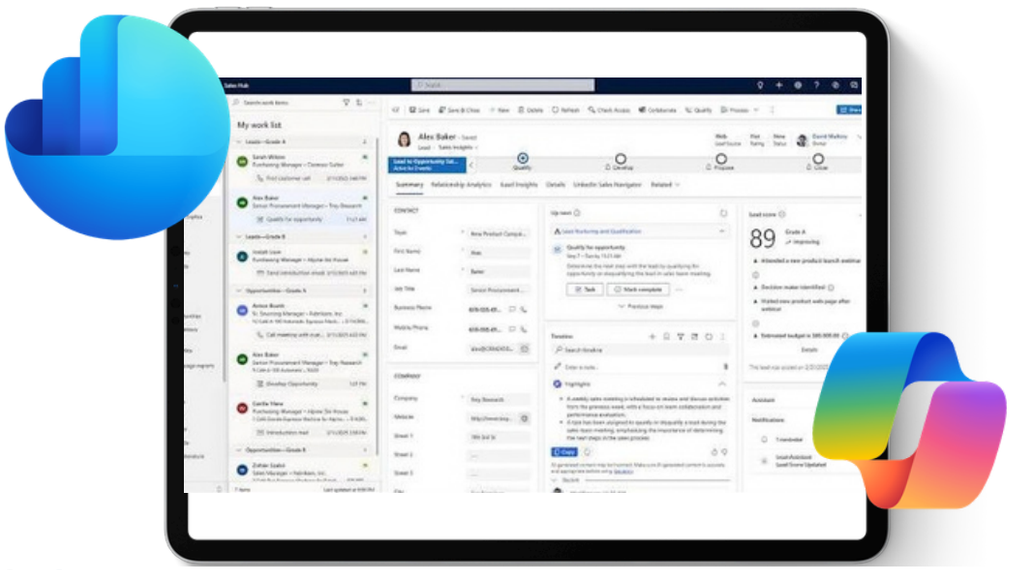
Move beyond spreadsheets, disconnected sales activities, and inconsistent follow-up processes with an AI-ready sales platform powered by Microsoft Dynamics 365 Sales. Enable sellers with Copilot and Microsoft Sales Agents to improve qualification, accelerate research, strengthen engagement, and increase visibility across the sales cycle.



30 Days **Defined Business Outcomes** **$19,900**

Overview

Dynamics 365 Sales Launch is designed for organizations looking to modernize their sales process and improve pipeline visibility. In 30 days, Intech delivers a structured sales foundation with Dynamics 365 Sales, Microsoft Copilot, and first-party Sales Agents. The result is improved seller productivity, stronger pipeline governance, and a more predictable revenue process.



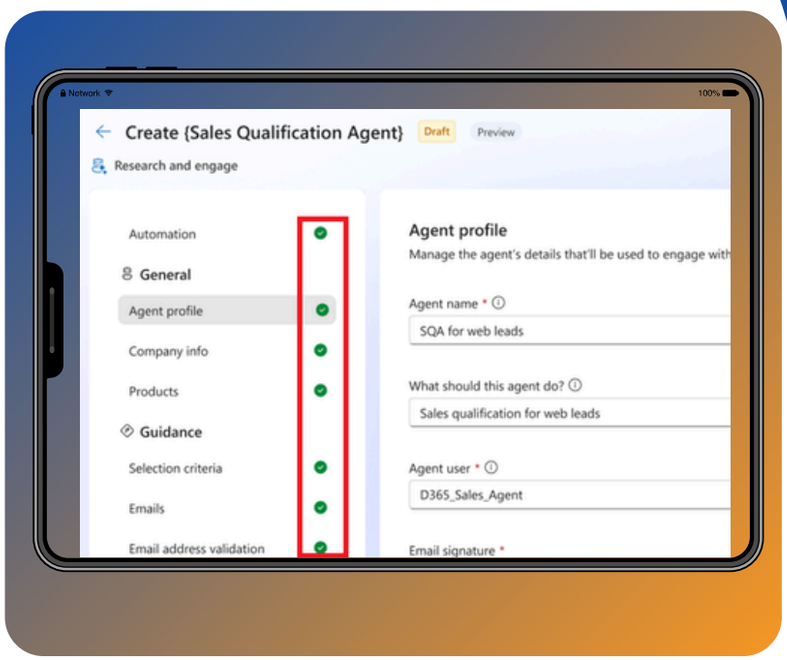
What's Included

- **Configured Sales Workspace:** Configure accounts, contacts, leads, opportunities, activities, products, price lists, and quotes.
- **Guided Sales Process:** Establish a structured Lead-to-Opportunity-to-Quote process with a standardized Business Process Flow.
- **Connected Productivity:** Enable Outlook and SharePoint integration for collaboration, communication, and document management.
- **Copilot & Sales Agents:** Enable Sales Qualification, Sales Research, Deal Close, and Data Entry Agents where licensed.
- **Management Visibility:** Configure dashboards, views, and pipeline governance capabilities.
- **Data Migration & User Enablement:** Migrate agreed sales data and prepare users through training, testing, and go-live support.

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AI Working from Day One

- **Sales Qualification Agent:** Prioritize leads and support qualification activities.
- **Sales Research Agent:** Surface account, customer, competitor, and market insights.
- **Deal Close Agent:** Support follow-ups, opportunity progression, and seller productivity.
- **Data Entry Agent:** Reduce manual CRM updates and improve data quality.
- **Copilot for Sales:** Access customer information, meeting preparation, and seller assistance within Dynamics 365.





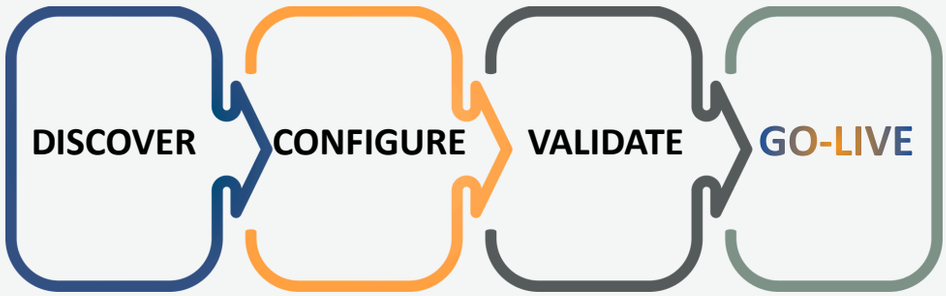
Customer Benefits

- **Improved Lead Conversion:** Prioritize and engage the right opportunities faster.
- **Greater Seller Productivity:** Reduce manual effort and administrative work.
- **More Consistent Sales Execution:** Standardize selling processes across teams.
- **Better Pipeline Visibility:** Improve forecasting, governance, and performance tracking.
- **AI-Assisted Selling:** Empower sellers with intelligent recommendations and insights.
- **Lower Implementation Risk:** Adopt Dynamics 365 Sales through a defined scope, timeline, and price.

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A Clear Path to Go-Live

30-Day Implementation | 40 Hours of Hypercare



Extend Your Sales Platform Beyond Go-Live

Once your sales foundation is live, organizations often look to expand automation, intelligence, and customer engagement capabilities to unlock additional value from Dynamics 365.

- **Custom AI Agents:** Build Copilot Studio agents tailored to your sales processes, workflows, and customer engagement strategies.
- **Advanced Sales Analytics:** Gain deeper visibility into pipeline performance, forecasting accuracy, sales activity, and revenue trends with Power BI.
- **Sales Process Automation:** Automate lead assignment, opportunity progression, approvals, notifications, and repetitive sales activities.



About Intech Systems

As an AI-first Microsoft solutions partner, we help organizations unlock greater value from business applications, data, automation, Copilot, and intelligent agents. With offices in India, the United States, Canada, and Singapore, we serve a global customer base, supporting businesses of all sizes, from ambitious startups to Fortune 500 leaders and unicorns in the making.

Ready to Build an AI-Ready Sales Organization with Dynamics 365?

Schedule a Discovery Session

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