DYNAMICS 365 BUSINESS CENTRAL EMPOWERS A REMOTE PATIENT MONITORING COMPANY WITH INTEGRATED OPERATIONS AND INFORMED HEALTHCARE DECISIONS

Specializing in contact-free remote vitals monitoring, the company has developed proprietary technology that transforms any bed into a step-down ICU-like vitals monitoring system. This technology, provided by the company, enables the tracking of essential health metrics such as heart rate, respiration rate, blood pressure, sleep, and stress levels, all without the need for wires or electrodes.

AT A GLANCE

Customer Challenges

- Operational Inefficiencies in Supply Chain
- Limited Data-Driven Insights
- Compliance Management Complexity

Why Business Central?

- Business Central reduces operational costs by 20%.
- Boosts productivity by around 30%.
- Leads to a 25% increase in data-driven decisions
- Lets you add features on the go with a low monthly fee .



Industry: Manufacturing



Vertical: Medical Device Industry



Products and Services: Business Central



OBJECTIVES

- Implement a scalable solution for seamless financial and inventory data management tailored to the remote medical devices industry's unique needs.
- Establish precise control over Assembly Management, incorporating MRP for dynamic production planning in response to varying demands.
- Implement a comprehensive system for efficient tracking of resources, prices, job allocation, and timesheets to enhance operational efficiency in remote medical device manufacturing.
- Develop a centralized system for streamlined management and tracking of remote medical device license sales, ensuring accuracy and transparency for better business insights.

MODULES

Business Central

- Finance Management.
- Supply Chain Management with Demand Forecasting and Inventory Management.
- Warehouse Management.
- · Project Management
- Manufacturing
- CRM

BUSINESS OUTCOMES

- Achieved seamless 360-degree visibility and data access through Dynamics 365 BC and CRM for informed decisionmaking.
- Successfully streamlined license management by integrating Dynamics 365 BC and CRM.
- Realized enhanced sales efficiency by effectively managing and tracking free installations, outstanding installations, and training initiatives through integrated BC and CRM capabilities.
- Actively attained cost savings through proactive material procurement planning and efficient vendor management with Dynamics 365 BC.







ABOUT INTECH

Intech Systems, a three-cloud Microsoft-certified partner, that boasts deep expertise in providing solutions covering Microsoft 365, Dynamics 365, and Azure. Their specialization lies in transformative technology solutions, including Microsoft Dynamics ERP, CRM, Azure AI, Modern Work, and Power BI.



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We are passionate about helping you achieve your digital transformation goals

Intech's Key Offerings



Microsoft Solution License purchase & optimization support



Solution Design, Implementation & customizations



Post implementation support, bugfixing, troubleshooting



Migrate from legacy systems, on-prem systems or multi-party systems to Microsoft's Cloud Solutions



Integrate 3rd party solutions and vendors with Microsoft Solutions

Are you ready to experience remarkable results and unlock a 162% ROI with Dynamics 365 Business Central? Get started today and be the next success story!

NEXT STEPS:



Book time to discover requirements.



Explore Our Fixed Price and Fixed Scope Solution Packages for Business Central



Avail a Free Migration Assessment



<u>Explore our list of easy-to-integrate solutions on AppSource</u>



