

Case Study

Configuring Sales Scheme & Discount In Dynamics NAV 2016 for Retail (Apparel) Industry

OVERVIEW

The company began its journey in the year 1970 with a quest for manufacturing the best innerwear for men and women. Their quality initiatives have been perfected with meticulous detailing in producing top quality innerwear. 100% combed cotton yarn, finest knitting threads, imported machines or skin-friendly bleaching and dyeing procedures, etc. Their range includes a youthful and trendy collection of Men's undergarments (Brief, and Boxers) as well as Fashionable Sports Vests and Basic Vests.



Industry
Retail (Apparel)



Client Location
Ahmedabad,
Gujarat



Employees
Over 100
employees



Solution Offered
- Dynamics NAV

CHALLENGES

Working with local invoicing software is a very tedious job for the employees to look after and recognize every discount rate and schemes of various product. Which was creating plunder during festive seasons as it is a peak time for increased order. This, in turn, resulting in data redundancy and late order dispatch.

REQUIREMENTS

The primary and foremost requirement was to scrap their existing solutions and have a fresh implementation of Dynamics Navision 2016. Later the configuration of the Sales Scheme with NAV was launched which achieved their discount and scheme pricing. Customer was also keen to have a separate product with special discount, mixing and matching different subgroup and groups and segregating each based on the discounts.

SOLUTION

Based on requirement and the challenges faced by the business, end-to-end implementation of Dynamics NAV 2016 was done. As, the pricing and discount schemes in NAV are basic a configured solution was projected to handle the complex discounting structure of the business. This solution was successfully integrated in NAV.

- Real-time knowledge about the orders
- Less manual calculation on discounts
- No paper-based documents required
- Hassle free discount scheme applied based on
 - Region wise
 - Product/Product Group wise
 - Customer Group wise
- Process order quickly



INTECH DIFFERENCE

By developing the module which can be integrated with the solution without any issue and can be used not only in Retail Industry but can also be useful to the Manufacturing Industry as well. This solution helps the business to improve accuracy, productivity, and efficiency while extending even better service to customers and users

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